



ELITE 3E

THE SOFTWARE THAT TURNS
WHAT IF... INTO WHAT'S NEXT?



THOMSON REUTERS™

ELITE®

**YOU'VE GOT GREAT IDEAS TO IMPROVE PROFITABILITY.
NOW MEET THE SOFTWARE TO MAKE IT HAPPEN.**



ELITE 3E

THE SOFTWARE THAT TURNS WHAT IF ... INTO WHAT'S NEXT?

Today's leading law firms and professional services firms are continually striving to maintain and improve their leadership position in an increasingly global and competitive environment. The ability to easily create more efficient and innovative business processes will allow your firm to exceed operating objectives and remain in the lead. To evaluate your current system capabilities, consider the following questions:

- Do you expend a significant amount of time and effort creating workarounds for current software inefficiencies?
- Are you receiving the reliable and timely information needed to make sound business decisions that further your success?
- Are you able to quickly shift gears and take advantage of new opportunities?
- Are your applications scaling to your firm's growth?

No matter what business management system you are using, chances are you have discovered that there is a great deal of room for improvement on all fronts. Commercially available software and even your own in-house developed solutions were defined to manage how your business operated when the system was initially implemented. If your business processes have changed along the way or new business opportunities presented themselves, it's likely that to some degree or another you have had to make compromises or find workarounds to make your business fit into how the software works, not the other way around.

The good news is that all this has changed for the better ...



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INTRODUCING THE ELITE 3E BUSINESS OPTIMIZATION SUITE

The **ELITE 3E** Business Optimization Suite allows you to transform your business capabilities to achieve strategic advantage. 3E isn't just a new software application. It's a business process platform that offers powerful core financial and practice management features and built-in application development capabilities – all seamlessly integrated into one high-performance system.



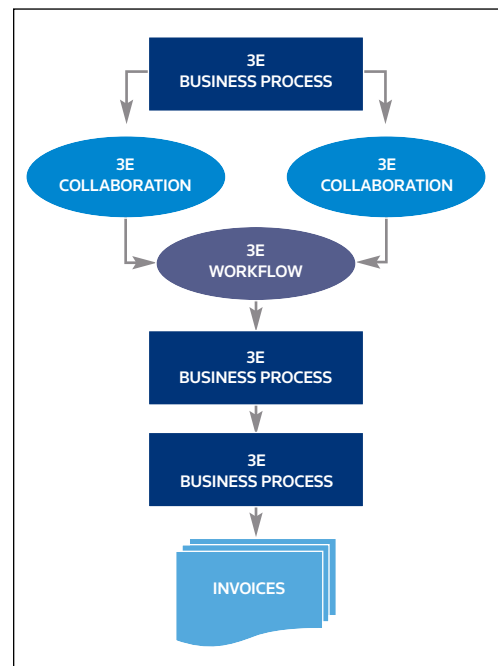
3E has been designed to enhance your firm's core business competencies in strategy, financial management, client and market management, practice management and innovation.

MAXIMUM POWER AND AGILITY TO TRANSFORM YOUR BUSINESS

Financial and practice management capabilities include integrated and world-class time and expense management, billing, accounts payable, general ledger, purchasing, fixed asset management, collections, conflicts and more. All these powerful features are further enhanced with powerful metrics, analytics and reporting tools for valuable built-in performance management.

Rapid application development functionality allows firms to embed their unique processes within 3E applications to extend and optimize the solution for their needs. This is a fundamental shift that empowers firms to take control over personalizing their solution, resulting in a reduced total cost of ownership. Using 3E's integrated development environment (IDE), you can add or modify screens, create new database tables or columns and change business logic. All of these changes remain intact when you take advantage of system upgrades.

Embedded business process automation and collaboration capabilities provide for seamless process automation. Each screen in 3E is both collaboration and workflow-enabled. Collaboration allows for ad-hoc input and comments from other individuals. Workflow is a structured series of process steps governed by business rules that allows firms to automate processes in accordance with established policy. These embedded capabilities expedite resolving issues and sharing information at critical junctures.



3E can automate any process within your firm including the preparation of client invoices. Embedded collaboration and workflow capabilities streamline tasks and communications. All activity remains within the system so there is no need to use outside applications or time-consuming manual processes.

Advanced integration capabilities designed from the ground up on a service-oriented architecture (SOA) allow integration when and where it is needed with other enterprise systems. Elite's new Elite Services Bus (ESB), in conjunction with Microsoft® BizTalk Server, provides customized management extensions that enable third-party integration.

With 3E, your business is future-proofed. Law firm leaders who want to grow their business and operate more competitively in an increasingly global industry require a long-term, flexible technology solution. The ability to quickly respond and adapt to shifts in the marketplace over the long term requires an agile technology that will stand the test of time. Look no further – 3E has arrived.

3E ADVANTAGES

ADVANCED FEATURES	BENEFITS
One integrated system	<ul style="list-style-type: none"> Allows all business capabilities to work together seamlessly Enables greater business process efficiency Delivers a consistent Web-based user experience Reduces cost of ownership and increases profitability
Embedded business process automation and collaboration	<ul style="list-style-type: none"> Offers easy access to all users Shares information quickly and involves critical parties easily Enables proactive response and efficient management of exceptions Ensures management directives are carried out
Metrics with advanced analytics	<ul style="list-style-type: none"> Increases visibility of business performance Measures progress on financial objectives Enables strategic decision making Improves awareness, accountability and control
Personalized for your business	<ul style="list-style-type: none"> Creates solutions that work the way your firm works – without workarounds Builds in your firm's unique business processes Provides individually relevant user views Enables application development component reuse for enhanced quality and efficiency
Ready integration	<ul style="list-style-type: none"> Supports Web services integration through the new Elite Services Bus that leverages Microsoft BizTalk Server Works with your current applications to leverage investments already made Allows for best-in-class functionality Integrates with practice-specific solutions
Advanced technology	<ul style="list-style-type: none"> Built from the ground up on .NET, using Web 2.0 concepts, including AJAX, client-side rendering of XML and collaboration tools Future-proofed for long term viability Scales for global business growth Empowers change and supports innovation

FINANCIAL STRATEGY AND MANAGEMENT

DOES YOUR BUSINESS HAVE WHAT IT TAKES TO CONTINUE TO GROW AND SUSTAIN ITS PROFITABILITY?

Directing a firm's future is a significant responsibility. In today's fast moving business climate, information is dynamic and abundant. But one of the most important concerns is whether the information you are receiving is reliable, meaningful and actionable.

3E is not the traditional financial management system you use now, where transactions are the central focus. It is much more. Designed with powerful built-in business metrics, analytics and reporting tools, it helps track operational activities on a multi-office, global scale to identify and address underperformance quickly. And you can trust the data quality because it lives in one unified system, which ensures reliability.

Embedded collaboration and business process automation throughout the system allow you to define business rules and policies that are followed consistently across the firm. Users can quickly respond to work requests and collaborate with one another to share knowledge and resolve issues or exceptions.

In today's competitive and increasingly global economy, business has no borders. 3E offers extensive support and streamlines operations and reporting for multinational firms as well as national firms with multiple offices and practice groups. 3E fully supports multiple office locations, complex company hierarchies, multiple languages and currencies, and ensures international statutory compliance.

An investment in next-generation technology is no longer a choice – it's a competitive necessity. Using the 3E integrated development environment, your IT department can be more responsive in delivering the functionality needed to operate at peak performance. And since application components are able to be easily reused, they can do it faster and cheaper than ever before. Your software will accurately reflect how your firm does business – without time consuming workarounds. And what's equally important is that 3E fully leverages all the infrastructure investments you have already made. The advanced integration architecture allows 3E to work in conjunction with your current applications as well as any new applications you require in the future.



Scenario

MEASURING FIRM PERFORMANCE AGAINST OBJECTIVES

Every month is a new beginning that brings a fresh chance to measure firm performance against targeted objectives and identify areas that require improvement. This opportunity often arrives in the form of a stack of paper reports or perhaps an email with report links which you dutifully print out. The reports remain top of mind for several days during which time you briefly glance through them in between dealing with other more pressing issues. You resolve to get to them in more depth later on and move the reports aside until you have time to analyze them further or until a new set of reports arrives. Some months are less hectic than others, but analyzing and identifying performance gaps is rarely simple and painless.

Using 3E, you can easily obtain the valuable information you require without wading through a sea of data. Built-in metrics and analytics deliver instant access to everything you need to know about your firm's performance at both macro and micro levels. For example, if you wanted to view month-end A/R balances by matter for all offices simply launch the A/R Aging Metric and drag down the office dimension from the metric toolbar. To investigate an unusually high balance in one of your offices, you can drag down additional dimensions on either the horizontal and vertical axes of the Metric Viewer to display detailed statistics by practice group, department, responsible timekeeper, etc. All information is cached so that the data is immediately available as you move around on screen. By continuing to slice and dice data in this manner, you can quickly pinpoint the root cause of any performance gaps and identify strategies to correct them.

TECHNOLOGY INNOVATION

DO YOU HAVE THE RIGHT INFRASTRUCTURE AND TOOLS TO CREATE INNOVATIVE SOLUTIONS FOR YOUR FIRM NOW AND IN THE FUTURE?

Successful firms recognize that a wise investment in technology can increase productivity and reduce costs. Desirable attributes for business management software include flexible and sophisticated capabilities presented in an intuitive manner that can be personalized to meet unique needs. These attributes ensure that the firm can meet both their existing business requirements as well as any new requirements that evolve over time. On all accounts, 3E delivers.

The 3E software development platform is built entirely on Microsoft .NET, operates on a thin client, offers superior wide-area-network performance and is based on open standards. The new Elite Services Bus leverages Microsoft BizTalk Server to provide customized management extensions that enable integration with third-party applications important to the professional services industry.

What makes 3E truly unique is that it offers an extensive set of built-in functionality combined with the ability to fully personalize the solution to match the way your firm operates. The integrated development environment includes a comprehensive set of Designers that your IT staff can easily use to tailor existing capabilities to suit your firm's needs or build entirely new application functionality. Once applications are built, programmers can reuse selected pieces of their business logic to create additional applications, extending the value of past work and shortening development lead times. A new programming tool developed by Elite's engineers, called Object Query Language (OQL), simplifies accessing data from the system.

Additionally, a true single-entity data structure, consistent user interface, improved access to more data, scalability and Unicode support help make 3E the new leader in its class.



Scenario

PERSONALIZING SOFTWARE CAPABILITIES TO ADDRESS SPECIFIC NEEDS

Adapting your infrastructure to accommodate business change frequently involves exploring different avenues and making tradeoffs. Some alternatives involve greater time and costs to accomplish while others have the potential to box you in down the road. When faced with a new requirement, the ideal scenario would allow you to implement changes that work for your firm as if they were built into your software from the start.

The following illustrates how your firm can personalize 3E to meet unique and specific needs without the need for expensive software customizations or inefficient workarounds. Assume your firm wants to be able to report operating results according to specific industry groups. This capability exists within 3E, but you now want to capture richer information about your expertise within sub-industry segments and incorporate specific business rules pertaining to how the information can be reported. With 3E's integrated development environment, your firm's IT staff can easily include additional data elements within existing 3E database tables and create any number of new tables to capture required information. New business processes can be developed and data input fields and drop-downs added to the standard 3E client and matter screens in locations that make sense to your firm. 3E's metrics tools and system software can now report and analyze the information – and all your software changes have become a seamless element of your entire solution that will remain intact even after installing the latest 3E software release. With 3E, you are now living in the ideal world.



FINANCIAL MANAGEMENT

DRIVE INCREASED PROFITABILITY

General Ledger

3E General Ledger provides flexible and powerful capabilities to efficiently manage financial transactions and reporting for firms using cash and accrual based accounting methods. With General Ledger, finance executives can easily access the critical information required to make timely and informed decisions.

Powerful, Flexible and Informative

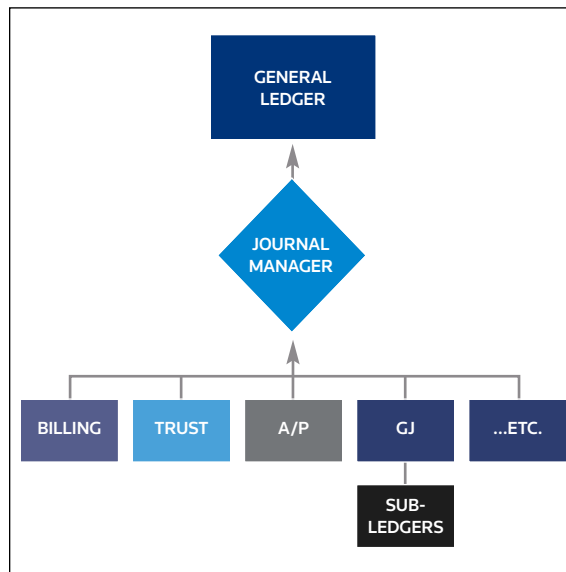
General Ledger offers firms the power and flexibility to set up both simple and complex company structures. Multiple chart of accounts segments can be created to facilitate accurate financial reporting across multiple dimensions. Key capabilities include the ability to create rollup, parent and statistical accounts. Firms can also:

- Create account structures that contain multiple business unit segments with unique reporting periods and currencies that report up to a consolidation structure.
- Set up unit specific local account numbering to support international statutory requirements.
- Specify additional account segments including cost centers, departments, sections, offices, practice groups and timekeepers for detailed reporting.
- Automatically generate journal entries for all types of transactions based on pre-defined business rules.

Robust Transaction Processing

Journal Manager acts in the background to provide transaction management and auditing capabilities that streamline the processing of journal entries and postings to the General Ledger. A full audit trail of each transaction is maintained, designating each step taken in the processing of a transaction.

Journal Manager controls how and when information is entered in the General Ledger including the month-end closing of all information. It also controls the level of summarization. Firms may have thousands of time entry submissions, but would like them summarized in a certain manner before they are posted – by day, etc. Journal Manager processes the summarization of information before any transactions are posted.



Journal Manager orchestrates and schedules the transaction flow between General Ledger and other financial management sub-systems including Billing, Trust, Accounts Payable, General Journal, etc.

FINANCIAL MANAGEMENT

General Ledger (Cont'd.)

Comprehensive Audit and System Controls

3E application security is used to define which users or roles have access to perform functions. Permissions can be set for period overrides and posting of transactions to specified General Ledger account types. Firms can also easily control views of the General Ledger by office, practice area, etc. The system fully tracks and maintains audit details for changes, additions and deletions made to the chart of accounts.

Full Multi-Currency Support

General Ledger seamlessly and automatically manages transactions in multiple currencies and between multiple companies or business units. The system maintains every original transaction in transaction, unit and firm currencies. For example, a transaction may have been generated in Swiss francs, but the European business unit reports its financial statements in euros, and the firm's headquarters reports its financial statements in U.S. dollars. Since all original transactions are maintained in transaction, unit and firm currencies, this allows for the ability to calculate realized or unrealized gains or losses.

Intuitive and Professional Financial Statements

For financial reporting, General Ledger creates attractive formatted real-time financial statements that offer comprehensive drill-down capabilities to supporting statement details.

Purchasing

3E Purchasing works with Accounts Payable and other financial management system components to provide a comprehensive, fully integrated solution. Firms can manage the entire purchasing process from employee requisition through vendor invoicing. Models can be defined to speed data entry at the firm, unit and office level that include standard information required on all purchases. To facilitate budgeting and contract management, an encumbrance can be specified and applied to the General Ledger prior to making a purchase. In addition, vendor payment rules can be defined for purchase order and Accounts Payable invoice matching as follows:

- Four-Way Match – Requires an invoice, purchase order, receiving and inspection of items.
- Three-Way Match – Requires an invoice, purchase order and receiving of items.
- Two-Way Match – Requires an invoice and a purchase order.

Accounts Payable

3E Accounts Payable works in conjunction with other financial management system components to effectively monitor and control cash outlays. The system was designed to efficiently handle large transaction volumes by streamlining operations for enhanced productivity and provides tools such as built-in workflow, approval processes and collaboration to quickly ascertain incomplete or missing data.

Vouchers can be directly entered or populated from Purchase Orders or imported via a Web Service so that all liabilities, costs and charges for the firm are efficiently managed in a single system. Offering an efficient single screen for voucher entry, Accounts Payable allows you to include all necessary details for payment as well as relevant General Ledger and Billing details. Voucher entry is interactive with check entry allowing users to record a check that has already been given to a vendor or have a check issued and printed when the voucher is saved. Users can also link from voucher entry directly to vendor/payee maintenance for update purposes.

Accounts Payable supports multiple checking accounts with different check formats per account. Quick Bank Reconciliation allows users to select which transactions have cleared from a list. Full Bank Reconciliation allows data from the Bank to be imported. The bank data includes the statement detail, receipts, EFTs, etc. Once the data is loaded, the bank statement data is matched to the system transactions and reconciled.

Accounts Payable provides extensive management reporting as well as a variety of features designed to improve expense management. For example, costs can be placed on hold for payment until reimbursement is received from a client. Accounts Payable monitors when payments are received, and will allow the voucher to be paid once the client payment is received. This provides an efficient means of managing large out-of-pocket disbursements and improves the firm's cash flow position. Additionally, the Positive Pay exporting feature provides a list of cut checks that you can forward to your bank so they can validate and prevent fraudulent payouts.



FINANCIAL MANAGEMENT

Billing

3E Billing works with other financial management system components to manage bill editing and processing, eliminate bottlenecks and improve invoicing efficiency.

Billing supports effective dates on financial information within master file and rate structures. The Web-based workflow routing capabilities allow customers to build business processes that route work assignments electronically. Since rate structures vary widely from firm to firm, Billing allows customers to build robust, effective dated, formula enabled, fee and disbursement rate structures.

Billing provides prebill editing capabilities to streamline bill processing efforts, including the following:

- Web-based single-screen editing interface facilitating fast and convenient revisions.
- Write-up/-down function providing a variety of credit allocation methods.
- Comprehensive integration with the 3E Trust system, enabling cash to be applied during the billing process.
- Extensive split-billing capabilities, enabling fees to be apportioned among multiple parties.
- Work-in-process entries that can be included or excluded without rerunning the prebill process.
- Complete spell check and other text-editing functions.

3E features a built-in document composition service that is a graphical tool for controlling the layout and formatting of text-based data from the Billing solution to create attractive and professional looking bills and statements that can be printed, saved in a variety of document formats and distributed electronically.

Collections

3E Collections delivers an integrated approach for managing the collection of overdue invoices.

Communications can be conducted with a payor, client or an internal party. When an invoice is not paid by its due date, a firm may choose to submit it to the collection process. Collections can be managed by client, matter, payor, billing group, billing address, or individual invoice. Each collection is assigned to a collector and a workflow is selected. The workflow consists of a sequenced set of steps, where each step has a specific prescribed action to be performed either by the system or by an individual in the firm.



When a collection step is automatically executed by the system, an email is sent to the payor, the client, or an internal party or a letter is printed to be mailed to the payor or client. When any step is completed, it is moved to history, so that it is possible at any time to see what has been done and what is remaining to be done in the process.

Collections enables recording of calls received or made relating to the collection and follow-up actions resulting from calls may be assigned. Users can also record promises made by the payor, including negotiated write-offs.

Fixed Assets

3E Fixed Assets manages assets throughout their entire lifecycle from creation through disposal including accounting, depreciation and reporting. Built-in asset templates facilitate fast and accurate creation. An asset can be entered manually or created when a purchase order or accounts payable voucher is generated. A variety of maintenance functions can be performed to manage asset acquisitions, retirements, transfers, exchanges, cost enhancements, depreciation adjustments and more. Book and tax entries can easily be generated and a variety of depreciation methods are supported. Integration with 3E General Ledger automates the recording of depreciation expenses.

Time Entry

Offering a friendly Web-based user interface, 3E Time Entry enables task-based billing, allowing specific lists of phase, task and activity codes to be assigned to individual files and validated during the time entry process. Information can then be easily grouped by task codes on bills, providing clients with customized billing statements.



PERFORMANCE MANAGEMENT

Profitability

3E Profitability allows firms to easily analyze the revenues and costs associated with any aspect of their business. This could include the firm as a whole or the profitability of individual clients, matters, timekeepers or groups of timekeepers working within particular offices, sections or practice groups in the firm. Profitability delivers an intuitive, powerful and flexible analytics toolset along with report templates that can be tailored to meet unique firm needs using the 3E Report Designer.

Profitability works with Billing and General Ledger capabilities to enable accurate comparison of revenues against both direct and indirect costs. Comparisons can take into account the total cost of timekeeper hours worked, billed or collected. Costs can be extracted from the General Ledger, imported from external applications or directly entered in Profitability. Firms can set up expense categories to capture indirect costs and then allocate them using one or more cost allocation methods including headcount allocation, weighting allocation or direct to timekeeper cost. A variety of headcount allocation methods and weighting allocation methods can be created and used. The entire approach is completely transparent so firms can easily model different approaches to suit a variety of needs and review details of each

PRACTICE MANAGEMENT

AUTOMATE YOUR PRACTICE

Conflicts

3E Conflicts provides powerful search capabilities in combination with built-in workflow routing that enables a single point of entry for all new business information with customizable routing throughout the intake and approval process.

3E's single entity model allows a related party to be a client or vendor without having to create a duplicate record in the system. In addition, whenever a new party is entered in the system a search for duplicates automatically takes place. Flexible full text search capabilities include the ability to use Westlaw® search syntax. Filters can be applied that limit search results and risk indicators help to identify and draw attention to potential conflicts. Searches and reports can be saved for later review. Comprehensive security allows firms to create ethical walls and control access to confidential matters.

Case and Calendar Management

Flexible case and calendaring capabilities integrate with 3E, allowing firms to efficiently organize, track and manage information needed throughout the entire lifecycle of every case. Easily access client and matter information, case details, financial statistics, events, assigned attorney(s), related parties, opposing counsel, judge, court, location and more – all from a single, integrated solution. Rules-based calendaring capabilities and automated court rules deliver a powerful, efficient and reliable way to address firm calendaring and docketing requirements across a wide variety of jurisdictions and venues. Case management events can be published to personal calendars in Microsoft Outlook®, which supports synchronization with PDA and BlackBerry® devices.

Name Searched	Results	Search Term
Tower Club	Client	Tower Club
Shale Temple	Client	Shale Temple
Flower, Terry	CoParty	Flower, Terry

Selected	Search Name	Name	What's Found	Trust
<input type="checkbox"/>	Grouped By: Search Name: 000001	Tower Club	6 Records	
<input type="checkbox"/>	000001 - Tower Club	Tower Club	Parent-Party Name: Tower Club	
<input type="checkbox"/>	000001 - Tower Club	Tower Club	RelatedParty: Organizat... Tower Club	
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<input type="checkbox"/>	000002 - Flower ...	ROSE RED, INC	RelatedParty: Organizat... ROSE RED, INC	
<input type="checkbox"/>	000002 - Flower ...	MR. RICHARD ROSE	RelatedParty: Organizat... MR. RICHARD ROSE	
<input type="checkbox"/>	000002 - Flower ...	JESSICA L. ROSE	RelatedParty: Organizat... JESSICA L. ROSE	
<input type="checkbox"/>	000002 - Flower ...	ROSE, JESSICA L.	RelatedParty: Organizat... ROSE, JESSICA L.	
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Conflicts automates your new business intake process, enables comprehensive searching for conflicts of interest and provides risk indicators to help you identify and resolve potential conflicts.

Records

Comprehensive records management capabilities integrate with 3E so that firms can create a master file plan for both physical and electronic information that matches their unique requirements. Complete lifecycle records management of physical files, documents, images, emails and associated attachments, as well as other electronic information is available from a unified interface. Every aspect of the process can be efficiently managed including initial record declaration, retention, access, holds, audit trail, archival and disposition/destruction. The solution integrates with office productivity, document management and email systems. Records can be automatically captured from within native applications or users can conveniently capture and declare records whenever any information created needs to be stored as a record.

Maintaining authenticity is a key requirement of any records management solution. Once any file is declared as a document of record, it is preserved and cannot be changed or altered in any manner. Comprehensive security allows firms to create ethical walls that control access to records information through both inquiries and file requests.

3E PLATFORM AND INTEGRATION ARCHITECTURE

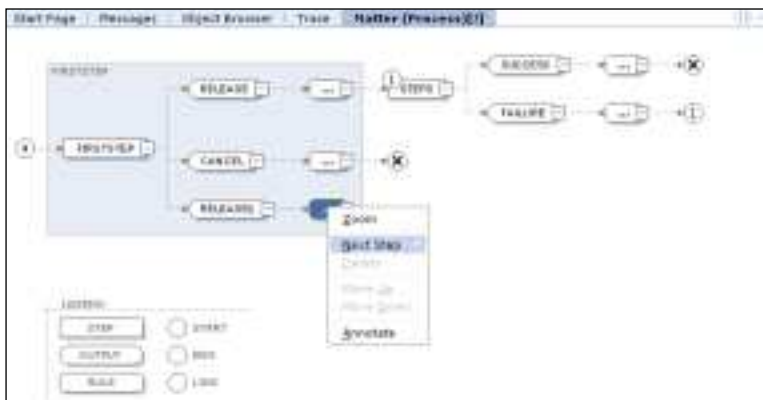
Adapt and Innovate for Success

The goal of 3E is to deliver reliable, stable, consistent software that can readily be configured by customers to meet their unique business needs. To achieve these goals, the Platform handles all the routine and repetitive aspects of the software building process. Development and IT staff are free to focus on business logic and optimizing the applications for their unique requirements. Each screen and Web service operates in the same intuitive manner since they are all generated by the same underlying platform technology.

3E Platform

The Platform was designed from the ground up on Microsoft .NET and provides an integrated development environment (IDE) that allows firms to become more agile in responding to client needs and incorporate new features with speed and reliability not possible with prior technologies. The 3E IDE operates as a Software Factory to automatically generate code for standardized components including user interfaces and Web service communications so developers can focus on incorporating their unique business logic into the application.

The Platform also provides a variety of built-in capabilities including workflow, collaboration, reporting, security, hierarchies, image attachments, multi-currency and multi-language support. These capabilities in combination with 3E's services architecture, offer several key advantages: the entire solution has one consistent look and feel, and shares a common set of services. Security, queries, notifications and scheduling are examples of services shared across all applications.



Using the Process Designer, developers can modify existing processes or add new business logic to match how the firm operates.

OVERVIEW OF 3E IDE DESIGNERS

The IDE includes a variety of specialized designers that allow developers to personalize and tailor 3E applications.

Archetype Designer

The Archetype Designer builds database tables and relationships.

Form Designer

The Form Designer allows the developers to design custom application interfaces that reference data elements created in the Object Designer.

Object Designer

The Object Designer creates application level data abstractions (Attributes) that contain metadata for table mappings, validation and event driven logic.

Page Designer

The Page Designer allows the user to define relationships of an Object to other Objects and define the views and actions available to each Object for a given page.

Process Designer

The Process Designer allows the user to design complete business process workflows consisting of multiple "steps". Each step is composed of rules and outputs.

Business Object Designer

The Business Object Designer provides an interface for the development of application logic.

Report Object Designer

The Report Object Designer allows users to create data abstractions for retrieving and relating data for report purposes.

Report Designer

The Report Designer allows users to define custom layouts/ interfaces that reference data attributes defined in the Report Objects Designer.

Calendar Designer

The Calendar Designer allows user to define a Calendar interface that references data attributes defined in the Report Objects Designer.

Metrics Designer

The Metrics Designer allows the user to define a set of metrics and the logic to populate each metric. The concept is similar to designing a data warehouse table. The Metric Viewer then allows the end user to dynamically slice and dice the financial numbers and metrics data.



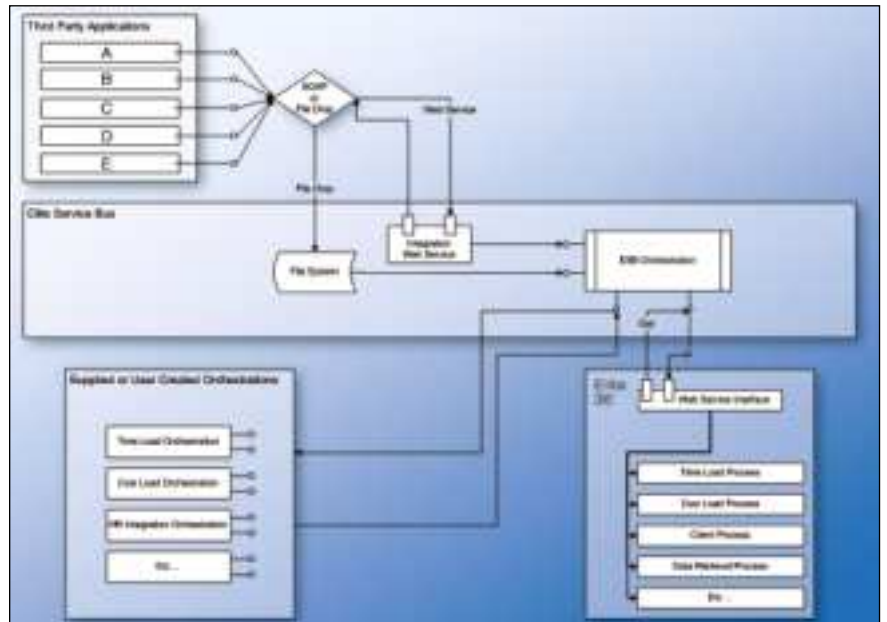
Integration Architecture

Automating and maintaining business processes in a dynamic and cost-effective manner can be a challenge for even the most technically sophisticated organizations. A new integration methodology has now emerged to effectively address this issue. Known as Service-Oriented Architecture (SOA), this new methodology is enabled through the 3E Platform.

The ability to integrate disparate applications is important to firms. 3E provides this capability through the new Elite Services Bus (ESB). The ESB provides customized management extensions that enable third party applications to collaborate with each other on the 3E platform. All 3E modules are available as Web Services, allowing third party applications to insert their unique logic and information into 3E processes.

3E's integration architecture in conjunction with Microsoft BizTalk Server allows firms to set up scheduled processes for bi-directional updates of system information, graphically map the data to be updated, convert files to XML and deliver information using Web Services. Application integration features built on SOA allow firms to deploy collaborative solutions that take advantage of all the applications your firm uses, including existing Elite solutions. This enhanced collaboration typically includes the following features:

- Unrestricted collaboration and integration of data and business processes between all connected applications and data sources.
- Use of the 3E process scheduler to eliminate the need for manual updates and ensure timely delivery of information.
- Automated export of 3E user and client information for login or validation purposes with external systems.
- Import of transaction data to 3E for billing or other financial management requirements.
- Use of 3E's built-in workflow capabilities to automate business processes, manage exceptions or validate



3E's architecture is designed for ease of integration with your existing or future deployments of cost recovery, document management, HR, payroll and other enterprise applications.

THE ELITE ADVANTAGE

Innovative Market Leader

Elite is committed to helping clients get the most out of their software investment. Today, more than 60% of AmLaw 100 and Global 100 law firms and nearly 30 percent of the top CPA firms rely on Elite for financial and practice management solutions to manage and optimize their businesses.

Award-winning Solutions

Elite and its clients have received numerous industry awards, including consecutive “Best in Class” awards from the readers of Law Technology News and “WebAwards” from the Web Marketing Association recognizing the best law firm marketing Web sites.

Wide-ranging Company Resources

As an operating unit of the Thomson Corporation, Elite leverages extensive technology, resources and expertise to provide powerful technologies and business applications that complement and integrate with the company’s world-class information services, including Westlaw and FindLaw®.

Scalable Technology Foundation

Elite delivers highly-scalable and adaptable offerings which can be extensively tailored to match an organization’s requirements and protect their long-term investment.

World-class Client Services

The Elite Client Services team provides the following blend of domain knowledge, best practices and technology expertise to enable each client’s success:

- Extensive market expertise and a dedicated client services team that includes legal experts, CPAs, MBAs, PMPs and other professional services specialists
- Project Quality Model framework ensures efficient planning and execution throughout the complete project lifecycle
- Service Capability & Performance (SCP) certification demonstrates commitment to the highest level of service excellence and customer satisfaction
- Proven track record of successfully implementing more than 800 systems
- International expertise with installations in more than 30 different countries
- Unmatched Elite product expertise and access to technical resources

Global Partner Network

Elite has created strong alliances with leading companies that offer complementary technologies and services to help clients maximize their Elite solutions.

As a Microsoft Gold Certified Partner, Elite enables seamless integration between its solutions and Microsoft platforms. Additional partner solutions include complementary software and hardware offerings, technical and consulting services and much more.

Valuable Peer Resources

Active involvement in the thriving Elite user community provides customers with valuable knowledge and resources to improve their business. The annual Elite User Conference consistently boasts record-breaking attendance by providing clients with the opportunity to learn and network with industry experts and colleagues in other organizations. Elite also maintains Peer Group networks and facilitates regional User Group meetings to solicit feedback on the development of new products and services.



Consult the Experts

Elite has a dedicated team of financial and practice management experts who focus on helping professional services firms improve business processes, identify efficiency gains, recognize strategic opportunities and implement automated solutions that match their unique vision and business objectives. The combination of Elite's proven software and professional services industry expertise and world-class consulting services enables the implementation of best practices solutions across the firm

To learn more about Elite 3E or for a global list of office locations, please call **323-642-5200** or visit elite.com.

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